

Insignia of Assurance



AGARWAL
movers GROUP

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Action upon an Idea

The journey from the inception of a business-idea to its successful conclusion is a long one interspersed with many deviations and bottlenecks, not to say some apparent dead-ends. The fructification of the idea into prolific business warrants a strategy, which takes into account the elimination of difficulties and undesired diversions by laying broad outlines of action taken. This is envisaged as 'action upon idea', but of course through an apt strategy. Agarwal Movers Group has been moving ahead with this central theme and motto, right from the germination of the idea to getting enlisted in the **LIMCA BOOK OF RECORDS** for two consecutive years in 2013 & 2014.

We Aspire Beyond Myth

Idealism is also a reality -- the reality to which we must all continually aspire. Idealism, for some, may be myth, but for us it's a guiding light to attain what is ideal and turn it into a reality for others. With this core value, we are surging ahead with much conviction and are consistently trying to take the nation, along with us, to new frontiers. Our conviction in values has made us a buzzword for the best in the relocation industry.

A 1000 vehicle strong fleet, our PAN India presence with 76 offices, services to 1264 locations across country, and 3000 skilled man power employed directly or indirectly are some of the facts corroborating what we claim. The inclusion of our flagship company Agarwal Packers and Movers Ltd. in Limca Book of Records 2013 is yet another feather in the cap. Besides, the company's certifications from ISO, IAM (USA), AITWA(India) further boost the company's rightful image.

With us logistics industry is scaling new heights. We are committed to providing supply chain solutions at par with global standards, competing with MNC's and creating historical growth story. We are entrusted with the relocation of corporate and individuals alike, and as such we wish to satisfy our clients in every possible way under the sky, and if possible over the sky.

With us move the people, and thus moves the Nation.

Ramesh Agarwal
(Chairman)



As a relocation company, we have prepared and equipped ourselves to offer our valued clients excellent services. Sticking to its foundational value with slight strategic alterations to suit the mood and the need of time, our company has achieved sound growth with a credible future promises. The growth is sterling and conspicuous for what started off as a small business venture has now become one of India's largest logistics and supply chain management companies.

Shouldering the responsibility of carrying and caring our clients' valuables weren't easy. Yet with their trust, support, appraisal and loads of hard work and dedication on our part, this journey became worthwhile.

Rajender Agarwal
(Vice Chairman)

Vision

Vision connotes an instance of great perception of future developments. We envisioned Supply Chain Management on such a great height that it could facilitate the robust growth of all avenues finally leading to exemplary National Growth. We had a vision, when we started, to become a keystone constituent of entire Supply Chain Management Industry providing complete logistic solutions, and set a new standard of perfection to be followed by others.



Mission

Mission is a vehicle to drive the vision to its culmination. We committed ourselves the mission to concretize the broad vision by carefully crafting ingenious strategies and setting ourselves into vigorous action to attain what we envisioned. Goes without mention that fair and ethical business practices, expertise in technology, professional attitude and approach, and building long term relationship with our growth partners became integral components of our strategies and as such these reflected throughout in our action.



Philosophy

A strong and positive attitude creates more miracles than any other things as: Life is 10% how you make it and 90% how you take it.

Business Profile

At Agarwal Movers Group, we know where we've been and where we want to go. We also know that there is substantial work ahead. We continue our journey to set the bar higher for ourselves.

Since 1987, we have transformed from a simple transport company to the India's foremost and professionally managed logistics & supply chain management group continuously. We see the transition of an idea to a string of accomplishments— where business barons value us over 6000 millions, where we move the nation by providing diversified logistics and complete supply chain management services keeping our position as No. 1, where we cater to corporate India and individual home shifting in domestic as well as international market, where innovating ideas like home storage are our assets and regular R&D is our approach. Our worldwide presence provides for the swift and safe passage of the consignments to any preferred global location. Extensive know-how of the norms and regulations pertaining to various nations confers us the ability to relocate the consignments hassle free.

The 2.5 Million Square feet warehousing facility, a well maintained fleet of 1000 vehicles, 24*7 customer care services, R&D wing, a strong training Department are some features of the company, which enable it comes up with a cutting edge services to its valued clients.

Group Companies

Agarwal Packers and Movers Ltd.

APM Infrastructure Pvt. Ltd.

APM Air Cargo Terminal Services

APM Integrated Logistics

APM Warehousing

APM Highway Terminal (P) Ltd.



- Shifting Domestic Goods • International Moving
- Home Storage • Car Carriers • Transportation
- AIR Cargo Terminal Services • Warehousing
- Exim Cargo • ODC Transportation • Infrastructure
- Record Management • Supply Chain



Arena

of services
with cutting edge
innovations
has made us

No.1



APM Domestic Shifting

Agarwal Packers and Movers Ltd. has become a *sine qua non*, for its clients, in domestic relocation and shifting services. Years of spearheading the relocation and logistics supply industry has made APM unparalleled when it comes to domestic shifting, whether it be household goods or car transportation or anything that is valued by our esteemed clients. In the area of domestic shifting and relocation, APM is different from others in many ways. For instance our ultra-modern packaging with quality fabric sheets and perfect boxes is unparalleled in the relocation industry and is just an example.

Our Policy

- We feel gratified only when our customers are satisfied and we have performed up to their expectation, or beyond it
- Zero Tolerance is core of our operations
- In case any unfortunate accident happens in spite of all precautions, we shoulder the entire responsibility of the loss

Feel Extra Secure

New Boxes & Fabric sheets reduce cost by 26% with 260% quality enhancement



APM International Moving

Moving beyond domestic frontiers brings different challenges and experiences. Business on global platform warrants:

- Extensive domain knowledge
- Adequacy of resources
- Prompt crisis management mechanism
- Constant watchfulness
- Risk endurance capacity
- Knowledge of nation's EXIM policy, custom regulations and practices

These are not so easy accomplishments for just any company. Our longstanding existence has conferred these essential prerequisites to carry business on international waters. Moreover, when customers' culture, belief, need, and expectation vary across nation to nation, it's a matter of great acumen and consummate skill to provide them the services in an exact manner they want.

No one knows, better than us, the Indian sentiments of going to or coming from abroad.



APM Home Storage

Want to relocate to some different city or country without carrying your goods? You can easily do so by availing our home storage facility. Under this facility you can keep your goods in special compartments.

Our home storage facility offers:

- Storage for individual moving on an overseas assignment
- Storage for individual coming to India on an assignment
- Size of the house is smaller than the existing personal household effects
- Extra furniture / office equipments lying in office / work place
- Items are selected carefully on seasonal basis
- Proper pest control, dusting, provision of adequate air and sunlight for the upkeep of stored goods
- Reasonable cost
- Fire proof equipment
- Delivery to your door steps with reasonable service charges



Home Storage
Jamalpur, Gurgaon



Home Storage
Chowk, Mumbai

APM Car Carriers

Cars are driver's passion, owner's pride, rider's comfort, and sometimes a legacy from the past. They are cared with passion, and when it comes to hand them over to someone, you are always jittery. Don't be so! They are perfectly safe with us if we are entrusted with the task of transporting them either inter city or intra city. APM Ltd. comes up with top class vehicle shipping services for our clients, and we have earned laurels for being superior in this class of service.

Our offerings

- A fleet of 70 customized Car Carriers
- Customers, multi-national corporations and dealers alike are satisfied, to the core, with our inimitable services
- Specially designed "Local Car Pick Up Carriers" are another advantage, which ferries the car from your place to the destination with extra precaution to save the car from potential road hazards

Local Car Delivery



Out Station Car Delivery



APM AIR CARGO Terminal Services

We have registered a conspicuous presence in the niche and potential segment of cargo handling and cargo terminal management. APM Air Cargo Terminal Services, a division of APM Infrastructure (P) Limited, has made its foray in this segment and subsequently been awarded contracts by Celebi International, world leader in cargo management, at IGIA, where exports are in the excess of 20000 Tons/Month.

Our specializations :

- Successful cargo handling, one of the key components of aviation industry
- Carrying out all related processes without error and without any interruption 24 Hrs/ 365 Days
- Receiving the cargo to be exported, get it examined, x-rayed, unitization, palletization of cargo, delivering the cargo at ramp, notifying stake holders and transferring cargo to airlines
- APM is geared up for unfolding its wing in this segment also with its consistent effort and dedication. First attaining international standards and then setting new ones are the goals of the company in days to come

Striking features of our cargo management services :

- 24-hours prompt service to our global clients through our highly skilled manpower
- Delhi, one of the most prestigious hubs, is with us- a sign of our expertise and growth
- Total customisation of operations

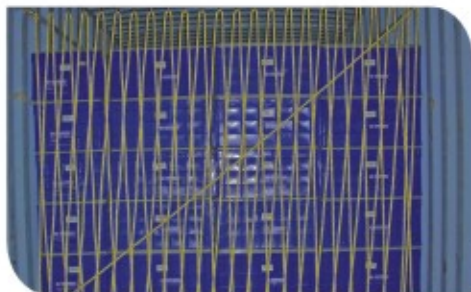


APM Transportation

APM has been leading the transportation business with its cutting edge technology. Not only that, being conscious of environmental concerns worldwide, the company has adopted a sustainable model for its operations abiding fully to its "Corporate Social Responsibility". Our sustainable business goals are following:

- To demonstrate that we carry "concepts" rather than just the "Household Goods"
- To deliver safe and competitive products to our customers
- Optimizing the environmental performance of our vehicles
- Transferring best practices and knowledge, especially in less industrialized countries where we have a presence
- We have vehicle fitted with tail lift so that heavy goods can be loaded / unloaded with the least number of labor

Our adherence to sustainable practices is total and we have applied these in every single operation taken and have reported accordingly. We provide not only vehicles for transportation, but safety and other related aspects are also our concern.

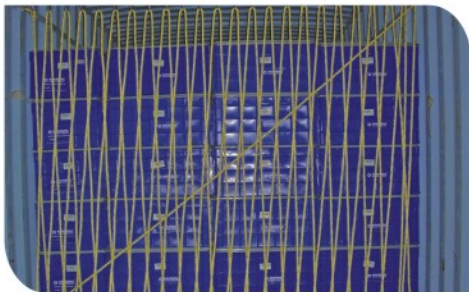


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APM Exim Cargo

With the pledge to provide uninterrupted and excellent service to our valued clients, we, at the EXIM Division of APM Ltd, put every ounce of effort to meet their expectations. With more than 3 decades of transport and logistics experience and our strong PAN India presence makes us the most coveted one among such companies.

Features of APM EXIM Cargo

- Specializes in inter modal transportation by providing local transportation for both domestic and international shipments
- Specializes in the movement of Export/Import Containers
- Is equipped to handle all your specialized needs for ODC Cargo
- Provides utmost care in handling the shipments
- We ensure time sensitivity
- We provide specially trained escorts to accompany the vehicles as per requirement
- APML has its own fleet of Trailers and Containerized vehicles
- We have developed round the clock control rooms for monitoring the vehicle movement and for assistance to our esteemed clients
- We maintain total transparency in dealing with our partners & esteemed clients



APM ODC Transportation

The ODC division of Agarwal Packers & Movers Ltd. is well equipped for carrying over-dimensional, heavy, and bulky cargo. With our experience, professionalism and the specialized knowledge acquired over the years, we specialize in carrying Over Dimensional Consignments (ODC) in difficult terrains.

Our Expertise in ODC covers:

- Heavy Crane Movements
- Telecom Equipment / Towers
- Heavy Machineries
- Rail Coaches
- Infrastructure Material



APM Infrastructure

We provide Infrastructure Services to functional areas like commercial, agricultural as well as many industrial groups having warehouses, godowns, and large sheds. We provide extremely safe, durable, cost effective, aesthetically appealing & easy to install state-of-art structures.

The salient features of the structures we offer :

- The roof proves to be maintenance free and ensures longer life. The basic purpose of a roof is to ensure utmost protection to the goods, machinery and people
- The Roofing profiles are self-supporting structures without trusses, purlins, or ancillary support with unobstructed clear span of 9-35 m
- Roofing panels are mechanically seamed free from holes, nut, bolts, sealants ensuring zero maintenance
- The roofing offers resistance to extreme weather conditions
- Unique mechanical seaming of panels guarantees 100% leak proof roofs

These services are also provided for swimming pools, garages, defense structures, banquet halls and animal shelters etc. The structures designed by us have various advantages like they are self supported, voluminous, damage and corrosion resistant and are perfect to provide a user friendly environment



APM Supply Chain

APM's foray into Supply Chain Management (SCM) system indicates the maximum expansion of their operations. We have ventured into different verticals under the logistics domain namely warehousing and transportation and this facilitated us to start the supply chain management service.

What is SCM ?

- Supply Chain Management consists of stages such as the movement and storage of raw materials, work-in-process inventory, and finished goods from point of origin to point of consumption
- SCM draws heavily from the areas of operations management, logistics, procurement, and information technology, and strives for an integrated approach

We master almost everything of the specified requirements to emerge as a frontrunner in this field too.



APM Record Management

Every company maintains its record from the time of creation till the time of disposal. As every business, the APM Record Management also generates record management in the form of bulk of base information. The information is stored in for further reference which may be required at any state of affairs.

Our safe and clean warehouse ensures to be the perfect place to store documents and get back easily on demand.



Appreciations make us feel proud

We have always prepared ourselves to offer excellent services to our customers. This helped us to gain lasting bond with clients. Our specialized and skilled team guides our customers. And our customers are our biggest achievements.



Mr. Ramesh Agarwal (Chairman) and Mr. Rajender Agarwal (Vice Chairman) presenting a welcome gift to Honorable President Smt. Pratibha Devisingh Patil.

Accolades are fuel to motivation

Dedicated services to our valued clients have put us on the summit of excellence. Laurels keep flowing to us from every quarter, which suggest our outreach to varied groups and also indicate our growing indispensability in relocation services for corporate and individuals alike.

Appraisals and awards are our biggest remuneration and work as positive reinforcements for continued journey of excellence. We feel blessed and in bliss.



Agarwal Packers & Movers Ltd. has been chosen as a **Star Brand 2011 by the Indian Consumers**. The citation was awarded to Sh. Ramesh Agarwal & Sh. Rajender Agarwal by Sh. Arindam Chaudhuri at a function held on 6th July 2011 at Mumbai



Mr. Ramesh Agarwal- Group Chairman and Mr. Rajender Agarwal – MD receiving the **HT HR Leadership Award 2012** by the Jury Members of HTHR Leadership Team.



Mr. Ramesh Agarwal and Mr. Rajender Agarwal along with Mr. Rajeev Khurana-Commercial Director receiving the **Mahindra Transport Excellence Award 2012** from Mr. Anand Mahindra, Chairman, M&M Ltd, Dr. Pawan Goenka and Mr. Nalin Mehta.



Mr. Ramesh Agarwal & team receiving the trophy for **"the Pioneering Efforts for Media & on ground Activation for Talent Acquisition & Employer branding"** by HINDUSTAN TIMES at a glittering function held at Taj Place, Delhi on 27th September, 2012. The trophy was given by Mr. Sandeep Bhushan VP Digital, Hindustan Times



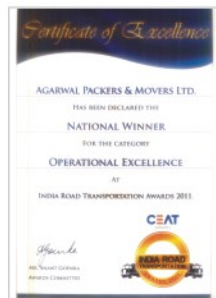
Mr. Ramesh Agarwal and Mr. Dinesh Agarwal receiving the award from Mr. Jitin Prasad - Minister of State for Road Transport and Highways and Mr. Harsh Goenka – Chairman (RPG Group) for **Environment Conservation at National Level at 3rd India Road Transportation Awards, 2012.**



Mr. A. Ramasubramaniam – President (AMW) and Mr. Paras Chaudhary – MD, CEAT Ltd. presenting the citation and memento to Mr. Ramesh Agarwal, Mr. O.P. Mittal and Mr. Rajender Agarwal at **CEAT-IRTA 2011 Award Ceremony** held at Mumbai on 22nd July 2011.

Certifications

- Company is awarded for Environment Conservation at National Level at 3rd India Road Transportation Awards, 2012
- HT - HR Leadership Award 2012 for incorporating "Best HR Practices & CSR in Logistics & Mover Industry"
- Pride of India - Excellent Transport & Logistics Award - 2012 at AITWA Convention
- Honoured by Her Excellency Pratibha Devisingh Patil (President of India)
- Awarded for being "Leader in HR Practices and CSR in logistics & Movers industry"
- Award and Citation presented at the CEAT-IRTA 2011 award ceremony
- The Mahindra Navistar Transport Excellence Award 2011 in the fleet owner category for Alternate Thinking & Driving Positive Change
- "World Spiritual Parliament Award" for Spiritual Development 2011
- Star Brand 2011 by the Indian Consumers
- "Transport & Logistics Business of the Year Award - 2010" in the Service sector
- "Business Sphere Award" 2005 at FICCI
- "Pride Of India Award" at National Convention 2005 AITWA



Repaying to Society is one blissful endeavor

- Driver Seva Kendra: APM Driver Seva Kendra is an initiative towards bringing down death toll of our hard working drivers drastically by providing them with basic facilities for sleep, rest, security and entertainment
- Training & Development: As an initiative in the area of Training & Development, Agarwal Packers & Movers Ltd. has started a small Training Institute at Tosham near Hisar in Haryana to train the local young villagers to become professionally trained loaders, packers & computer operators especially for logistics industry
- Go Green - Save our Planet
- Sustainable use of resources
- Recruitment of ex-Defence personnel
- Building of temple at Nalwa
- Frequent "BLOOD DONATION CAMPS" organized and employees are motivated and encouraged to come forward and donate blood.
- Free medical check-ups & health camps for poor and deprived



CASE STUDIES

Keeps us vigilant

R&D is the key to stay afloat in the fast changing world of technology. Our R&D wing keeps the company updated with cutting edge and advanced technology. With various case studies of prevalent market practices, R & D wing makes us aware about what could be the best for our customers. Accordingly, we make strategy to provide such services to our customers that meet their expectations and bring smiles on the face. Our customer's smile is the ultimate reward.

Voltas Material Handling (P) Limited, Pune

STEP 1 Loading in Truck



STEP 2 Packing With bubble pack



STEP 3 Packing With Fabric Sheet



STEP 4 Packing with Shrink Wrap



STEP 5 Tightening with Cello Tape



STEP 6 Packing is final & ready



Benefits to the Client after providing logistics solutions

- Damage to the body of the forklift resulting heavy losses to tune of Rs. 25000/- to 30000/- per forklift stopped
- Theft of diesel stopped which led to cost saving by Rs. 750 per forklift
- Image of company improved
- Client gained confidence and trust
- Sales volume increased
- Total saving to Voltas limited Rs. 22.50 lakhs

CASE STUDIES

Research upswings the quality

Research is meant to increase the stock of knowledge, including knowledge of man, culture and society, and the use of this stock of knowledge to devise new applications. Our constant endeavor to study the clients' psychology, need, and comfort has lent us usable acumen to provide enhanced quality services.

This quest is, though, never-ending, we are committed to keep striving with our pioneering research work in the field of relocation services and emerging challenges therein.

AMW Auto Component Ltd. Bhuj



Benefits to the client after providing logistics solutions

- Damage controlled to Wheel Rims by 100% cost saving per truck to AMW Rs. 7400 x 150 = 11,10,000/-
- Image of company improved • Material / Wheel Rim delivered to the customer in OK condition
- Clients gained confidence and trust • AMW sales volume increased
- Total saving to AMW Rs. 14,50,000/- per month.

CLIENTELE

Our clientele speaks for our achievements. We strive hard to retain our customers. In such pursuit, we put all our efforts and hard work to fulfill the requirements of our clients. Therefore, our biggest achievement is our customers.

Client List



Our Branches in India

- Agra • Ahmedabad • Ankleshwar • Aurangabad • Bengaluru • Baroda • Bhiwandi
- Bhopal • Bhubaneswar • Bhuj • Calicut • Chennai • Cochin • Coimbatore • Chandigarh
- Cyberabad (Kondapur) • Dehradun • Delhi • Faridabad • Gandhidham • Ghaziabad
- Goa • Gurgaon • Guwahati • Gwalior • Haridwar • Hisar • Hubli • Hyderabad • Indore
- Jabalpur • Jaipur • Jamnagar • Jammu • Jamshedpur • Jodhpur • Kanpur • Kolhapur
- Kolkata • Korba • Lucknow • Ludhiana • Madurai • Mangalore • Meerut • Mumbai
- Mysore • Nagpur • Nasik • Navi Mumbai • Noida • Patna • Pondicherry • Port Blair
- Pune • Raigarh • Raipur • Rajkot • Ranchi • Renukoot • Rourkela • Rudrapur • Siliguri
- Surat • Thane • Tinsukia • Trichy • Tirupur • Trivandrum • Udaipur • Vapi • Varanasi • Vashi
- Vijaywada • Vishakhapatnam

Our Global Coverage





AGARWAL
movers GROUP

Registered Office (Mumbai)

Agarwal Packers & Movers Ltd.
46, Eastern Chambers, Poona street,
Mumbai - 400009

Tel. : + 9322591014/9821026334
Mob. : + 91 9821026334
Fax : + 91 22 23743605
E-mail : mumbai@agarwalpackers.com
Centralise No. : + 91 22 6001 5001

Corporate Office (New Delhi)

Agarwal Packers & Movers Ltd.
Wedding Souk, Opp. Crescent Public School,
Saraswati Vihar, Pitampura,
New Delhi - 110034

Tel. : + 91 11 4500 4321
Fax : + 91 11 4506 3710
Centralise No. : + 91 11 6001 5001

Eastern Head Quarters (Kolkata)

Agarwal Packers & Movers Ltd.
245/A, Block - J, New Alipur,
Kolkata - 700053

Tel. : + 91 9330002774
E-mail : kolkata@agarwalpackers.com
Centralise No. : + 91 33 6001 5001

Regional Office (Chennai)

Agarwal Packers & Movers Ltd.
Agarwal Movers Centre, L- 36,
2nd Floor, 21st Street, Anna Nagar (East)
Chennai - 600102

Tel. : + 91 44 44474447/26630488/26632402/26632907
Mob. : + 91 9381051981
Fax : + 91 44 2663 0380
E-mail : chennai@agarwalpackers.com
Centralise No. : + 91 44 6001 5001

Circle Head Quarters (Hyderabad)

Agarwal Packers & Movers Ltd.
3-6-430, 3rd Floor, Himayat Nagar
Hyderabad - 500029

Tel. : + 91 9346222275/40 23202089
E-mail : hyderabad@agarwalpackers.com
Centralise No. : + 91 40 6001 5001

Toll Free: **1800 11 5001**
1800 11 6001